

**Subject:** ALSSA January Newsletter - EXPO, Officers & New Member  
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## Alabama Self Storage Association

# January Newsletter

**Expo Febuary 15-16, New Officers & Updates**

by M.D. Smith 01-03-06

The ALSSA EXPO is set at the wonderful Wynfrey Hotel at Riverchase Galleria Mall. **It's February 15-16, 2006.** Visit <http://www.alabamassa.org/expo-06.htm> directly OR go to our home page and click on the large expo box near the top of the page and read all about it. From there, after you read about our expo and the schedule of events Wednesday evening and all day Thursday, you can click on <http://www.alabamassa.org/expo-signup.htm> which is the sign up page you print and mail in.

**The Deadline for reduced signup is Febuary 5th and it will be \$10 more after that date and at the door. Your entry fee includes all the seminars (Brad North and Anne Ballard are featured speakers along with others in the industry), the Cocktail Mixer on Thursday night sponsored by Ruffin Building Systems and the Thursday morning Continental Breakfast sponsored by Trachte Building Systems, and the big Buffet Lunch on Thursday. It's your entry into the Exhibit and Vendor Hall all day Thursday as well.**

Any potential vendors and/or sponsors, please click here for various levels of sponsorship, booth information and more.

<http://www.alabamassa.org/expo-rep-signup.htm>

### OFFICERS AND BOARD MEMBERS:

It's January and the new officers are:

President: M.D. Smith (yep, that's me)

Vice President: Bill Evans

Treasurer: Stuart LaGroue

Secretary: Bill Barnhill

Our board members (old and new) are: Belinda Allinder, Ben Terrell (new) , Charles Chapman, Charles Nicrosi, Eric Hancock (new), Keith Vaughn, Susan Barrow and Tripp Pankey (new). Please applaud all your new officers and board members. There is a lot of put forth by all of them (without any pay of course) to help our association grow, prosper and benefit all of us in in self storage in many ways. The current officers, were thanked personally at our October Board meeting with suitable plaques denoting them as founding officers of ALSSA (Keith Vaughan, Bill Evans, Susan Barrow and Bill Barnhill) They started this organization and got it off the ground. We appreciate the new board members who are Eric Hancock (A Storage Place - Decatur-Florence), Ben Terrell (Mobile Attic - Elba) and Tripp Pankey (Pankey Properties -

Birmingham).

Welcome to new members,

Matt Bailey of Absolute Storage Management, Inc. of Memphis, TN

Mike Mitchum of A-1 Storage in Orange Beach, AL

George Lee of Rick Hill Storage in Bay Minette, AL

Brad Cox of KeyBank Real Estate Capital in Tampa, FL

SPREAD THE WORD ABOUT ALSSA to all Self Storage owners and operators in your area. Ask them to join us. They can read all about us on the web site [www.alabamaSSA.org](http://www.alabamaSSA.org) and click on the member sign up page to join. Dues for current members are due on January 1, 2006 and will be \$125 a year which includes a group membership in SSA and you will get the GLOBE mailed to you.

That's it for this month. More details later on the EXPO and Convention (the first ever for ALSSA) and it should be a good one.

Best regards,

M.D. Smith