

Subject: ALSSA September Newsletter
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Alabama Self Storage Association

September Newsletter

SSA Meeting in Las Vegas, Election of Officers & Expo in Febuary

by M.D. Smith

Several of your fellow members attended the recent national SSA meetings in Las Vegas. I think they were excellent. There were some speakers who were paid between \$3,000 and \$5,000 to present programs. I would suggest you visit the CD audio site and consider buying several of the CD's of interest and listen to them. They are literally worth thousands of dollars in good advice. Go to www.firsttape.com and you will see a section devoted to SSA. Scroll down and find the meeting of interest and subjects you want to buy. The rest of the info is on the website about ordering.

OFFICERS AND BOARD MEMBER ELECTION: We are going to be selecting new officers and board members next month. Your officers and board held a conference meeting today via conference phone and here is the current status. Keith Vaughan (pres), Susan Barrow (sec.) and Bill Barnhill (tres.) are all resigning no later than Dec. 30th. We need 4 officers and 7 board members for a total of eleven if we can fill the posts. As of today, Bill Evans (V.P.) is interested in becoming President and M.D. Smith is interested in becoming V.P. and were both nominated for those positions today. There certainly can be others nominated for these same positions. Keith will remain as a board member as will Bill Barnhill for the coming year. We have three people who are interested in serving on the board and they are Eric Hancock (A Storage Place - Decatur-Florence), Ben Terrell (Mobile Attic - Elba) and Tripp Pankey (Pankey Properties - Birmingham).

We need nominations for Treasurer and also for Secretary. Other current board members still willing to serve are Charles Nicrosi and Belinda Allinder. If the three nominees above accept the board positions, we would just barely have our seven board members to serve with the four officers (but we need names for the Treasurer and the Secretary positions).

So PLEASE reply by mail or email if you have a nomination (including yourself) for a board or officer position. This message is going out via mail in a few days to those with no email address. THIS IS VERY IMPORTANT. Send contact info for any and all names you submit (including your own).

Here's our timetable

September 15th to October 3rd, input of nominees for board members and the officer's slots.

October 5th, ballots will be emailed and mailed with the candidates names for the officer's and board positions.

October 19th, deadline. Votes will be counted and the new officers and board members will be selected.

October 21st, you will be notified of your new board of directors and officers.

Our Alabama EXPO and conference is scheduled for February 15-16, 2005 and that date does not conflict with any national trade shows of SSA or ISS. We plan to have excellent seminars and programs and a host of vendors and exhibits to interest all attendees. I have agreed to contact vendors to begin scheduling booths and some presentations. I need help for this job. Stuart LaGroue has expressed interest in helping and I will be contacting him very soon. But we are going to have to have volunteers to work with us to make this conference and EXPO a success. Please respond to me if you can help in any way, between October and February.

Wow, enough for today. Here's to 95% occupancy to all of us!

Best regards,
M.D. Smith