

Subject: February 2008 Newsletter & Expo update
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February, 2008 Newsletter

Welcome many new members: First email for 16 on email list.

The expo was certainly a success, with almost double the vendors of last year. The individual participants appeared to be the same as last year, but the weather was bad and we did not do a "member phone call" reminder like the year before. We will next year. We had a very full slate of speakers, yet still ended on time. If you want to visit the expo '08 web site, the link has been moved and added to the bottom of our home page at the "past meetings and expos" link. <http://www.alabamassa.org/pastmeetings.htm> is the actual page with all the past info on it.

The BIG news is we have a State Lobbyist on our team. His name is Greg Masood and you can send him email at agmasood@govtstrategies.com, but you should copy me with any questions and I will forward to our officers/board. He will be looking out for the State Storage interests, and also help our organization grow. More details about all this in the near future, but we are all certainly glad to have this qualified lawyer/lobbyist on our team.

The membership list has been updated in the "Members Only" section of the web site. If you have not already renewed for 2008, please do so. It's \$125.00 for First facility (every January, 1/2 fee after July 1)(includes SSA associate member fee) AND \$25.00 for each additional facility with a \$250 maximum. It's \$125.00 for a Vendor member also. The FORM can be found at <http://www.alabamassa.org/signup.htm> and please PRINT very clearly, particularly the email address, which is how I most often communicate with the membership. As your email changes, notify us of the change or you will lose communications with ALSSA.

The Password for the Members Only section will change in about 30 days. Renew now so you don't get denied access to those pages for 2008. The current log-in is as follows, name is "member" and the password is "storage07" without the quotes. Please print this page or write it down for reference.

I am perfectly happy to include state news of changes, new locations you buy or construct and basically anything that might interest our state members. Just let me know and keep me informed. Certainly keep me informed of any county or city changes or proposed changes in the

tax as it affects self-storage.

Regards,
M.D. Smith, President