

**Subject:** January 2008 Newsletter  
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## **Expo 2008 - Feb 20-21 - See details**

# **January, 2008 Newsletter**

**Please visit <http://www.alabamassa.org/expo-08.htm> for EXPO info**  
**You need to make reservations at the Wynfrey NOW**

The above link shows you our latest line up of speakers and this promises to be the best yet in terms of content at our annual meeting and EXPO. One of the speakers is Douglas Fink who will speak on legal matters. He particularly wants to address your areas of interest and concern. Now is the time to let ME know, so I can give him the feedback and he can prepare the answers instead of speaking without research. Send YOUR questions for him to me, [mdsmith@hiwaay.net](mailto:mdsmith@hiwaay.net) and I will forward them to him. Please do that today, while it's fresh on your mind. Thanks.

Your board has talked about the results of our participation in the four-state regional conference and have decided that we will not participate actively or financially in the near future. North Carolina had already booked the same place for next year and we didn't want to try a massive conference in Gulf Shores in October and still have our Birmingham EXPO in February. We did get our deposit back from this past October, so it cost us nothing to have tried it at least.

If you have any other subjects besides what we already have scheduled for the February Expo, you can also email me and I will try to get a speaker on that topic to address us with their thoughts. Send me email.

The membership list has been updated in the "Members Only" section of the web site. If you have not already renewed for 2008, please do so. It's \$125.00 for First facility (every January, 1/2 fee after July 1)(includes SSA associate member fee)  
AND \$25.00 for each additional facility with a \$250 maximum. It's \$125.00 for a Vendor member also. The FORM can be found at <http://www.alabamassa.org/signup.htm> and please PRINT very clearly, particularly the email address, which is how I most often communicate with

the membership. As your email changes, notify us of the change or you will lose communications with ALSSA.

The Password for the Members Only section will change in about 30 days. Renew now so you don't get denied access to those pages for 2008. If you are currently a member and have lost the password, let me know and I will send it to you.

I am perfectly happy to include state news of changes, new locations you buy or construct and basically anything that might interest our state members. Just let me know and keep me informed. Certainly keep me informed of any county or city changes or proposed changes in the tax as it affects self-storage.

We are going to have a great EXPO with expanded room on the second floor. Our mixer party will be in the vendor area this year, which has proved a success with other state's meetings.

Regards,  
M.D. Smith, President