

Subject: Late February Newsletter - New Expo Chairman & May meeting
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Late February, 2007 e-Newsletter

Board Meeting Update 2-15-07

This is a mid-month report after our Board & Officer's meeting in Birmingham on Feb. 13th.

We have a **NEW EXPO** Chairman for 2008. He is Ben Terrell of Mobile Attic in Elba. Ben has been quite active with the board and agreed to accept the position for our January (or February) 2008 meeting. Details are just now being started and a date has not been set. I will assist Ben and I am sure it will be another great Expo. Please congratulate and thank Ben for accepting the job.

We are looking into the possibility of being a part of a South-Eastern Regional Conference to be held in Myrtle Beach on October 21-23, 2007 with North & South Carolina and Georgia. If we participate, it would be held in Gulf Shores in 2008 to make it easier for our State people to attend. There are still details to be presented to the board before a decision can be made. Will keep you updated on this.

Your board will be presenting a slate of candidates in the fall, for the elections coming due in November.

Our meeting in Mobile on May 9th, is coming along. We already have one sponsor, Laurate Capital and our thanks go out to John Mark Church, who will also be speaking to us on buying and selling properties. We will have speakers on a variety of topics, including Officer Tony Calarenro of the state ABI. He will talk about Meth Labs in storage facilities. He has a dynamite presentation on what you should look for to prevent bad things from happening on your property. We have invited a motivational speaker who has survived a private airplane crash and will present a most inspiring talk. Tripp Pankey will tell us about his high tech cameras that allows him to not only record multiple locations various cameras, but see them in real time on his portable blackberry. You will enjoy this information. There is much more. Put the date on your calendar now.

Also plan to attend the Mississippi conference after ours. They are meeting in Bay St. Louis at the Hollywood Casino on the 10th & 11th. See <http://www.msssoa.org/page5.html> for the web page on their meeting.

Taxes on your property can be lowered. Find out how in our meeting. Also, we are talking about ways to prevent a sales tax on storage rentals from happening. You won't want to miss that and I will be telling you more about what you can do in the near future. We really can't wait till May to start doing something. Our web site will have more info about this topic in the near future.

A **NEW** feature has been added to our "Members-Only" pages. It is a link to all the

electronic newsletters that have been sent out in the past several years. If you are a new member or just want to browse old items, go to the members section and click on the link for the listings, or go directly to <http://www.alabamassa.org/members/members-newsletters.htm> to sign in and read them. This was a suggestion that came out of the board meeting and has already been done by your webmaster. (he works quick, doesn't he?)

Please support your organization and point others to the web site. www.alabamassa.org The membership sign-up form is on the site and we need to get at least 15 more members before March '07. That's it for the follow up newsletter, which will also be posted on the web site.

**Best regards,
M.D. Smith, President**