

Subject: March '07 Newsletter - SE Regional Conference & May meeting
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March, 2007 e-Newsletter

May 9th State Meeting in Mobile
May 16th & 17th Seminars in Birmingham by Betco
Regional Conference in Myrtle Beach - Oct. 21-23, 2007

One of our members, BETCO, is part of an all day, 2-day, seminar in Birmingham at the *Sheraton-Birmingham hotel*. Their partner company, The S&W Group, and Betco are putting on a two subject, two-day event.

"If you are interested in getting into the self-storage business, this FREE one-day seminar is for you. Whether you want to become an investor or an owner/operator, learn how it's done from top professionals in the industry. (May 16th)

Are you a self-storage facility owner? Do you want to tap into your trapped equity? Do you want to increase your market share? Do you want to avoid the risks of a law suit? This seminar is for you! (May 17th)" For more information and to register for either or both **FREE, Full-Day Seminar(s)**. " Here is the link for more info: <http://www.betcoinc.com/seminar/> You must register to attend.

Our meeting in Mobile on May 9th, is coming along. We already have one sponsor, Laurate Capital, and our thanks goes out to John Mark Church, who will also be speaking to us on buying and selling properties. We will have speakers on a variety of topics, including Officer Tony Calarenro of the state ABI. He will talk about Meth Labs in storage facilities. He has a dynamite presentation on what you should look for to prevent bad things from happening on your property.

Tripp Pankey will tell us about his high tech cameras that allows him to not only record multiple locations with various cameras, but to see them in real time on his portable blackberry. You will enjoy this information. There is much more. Put the date on your calendar now.

We have a NEW EXPO Chairman for 2008. He is Ben Terrell of Mobile Attic in Elba. Ben has been quite active with the Board and agreed to accept the position for our February 20-21, 2008 meeting. Details are just now being firmed up. I will assist Ben and I am sure it will be another great Expo. Please congratulate and thank Ben for accepting the job.

We are planning to be a part of a South-Eastern Regional Conference to be held in Myrtle Beach on October 21-23, 2007 with North & South Carolina and Georgia. Since we are participating, it would be held in Gulf Shores in 2008 to make it easier for our State people to attend. Details are still being firmed up on our part in the conference, and now that we are a part of it, we do have a voice. I will be having a joint conference phone call with other states on Monday, March 19th and will know more after that.

Your board will be presenting a slate of candidates in the fall, for the elections coming due in November.

Also plan to attend the Mississippi conference after our May meeting. They are meeting in Bay St. Louis at the Hollywood Casino on the 10th & 11th. See <http://www.msssoa.org/page5.html> for the web page on their meeting.

A NEW feature has been added to our "Members-Only" pages. It is a link to all the electronic newsletters that have been sent out in the past several years. If you are a new member or just want to browse old items, go to the members section and click on the link for the listings, or go directly to <http://www.alabamassa.org/members/members-newsletters.htm> to sign in and read them. This was a suggestion that came out of the board meeting and has already been done by your webmaster. (he works quick, doesn't he?)

Please support your organization and point others to the web site. www.alabamassa.org We have had 4 new members join our group in the past 6 weeks. Many have renewed, but a few still have not. Please send in your renewals ASAP. You will get your '07 decal. The membership sign-up form is on the site and we need to get at least 8 more members before May '07. If you have renewed and not received your decal (within 2 weeks), please let us know.

That's it for the March newsletter, which will also be posted on the web site soon.

**Best regards,
M.D. Smith, President**